

**MCLE training that improves your practice – and your bottom line**

# CA Superior Court Boot Camp: Motions and Trial Practice: 4th Annual Conference

Learn from court attorneys, judges and  
experienced practitioners how best to litigate in state court

Taught by judges, court staff attorneys and expert practitioners, this information packed seminar will teach you about motion and trial practice in State Court. You will learn procedural issues, motion practice, brief writing, and common mistakes not to make. You will also learn what judges look for in counsel's presentation, argument, writing and behavior as well as what to expect and how to perform at trial. Additional topics include pre-trial and post-trial procedural issues, effective voir dire and jury instruction pit falls.

This seminar is a great program for beginning to intermediate attorneys or attorneys wanting to get the court's perspective on effective litigation techniques. Interact with court attorneys and judges and find out what they are really looking for from litigators and what they find are the most effective litigation techniques of the best lawyers.

**Attendees will learn:**

**Motions Session (morning session):**

- Basic Issues
- Papers (form and content)
- The Big Four motions:
  - Demurrers/Motions to Strike/special Motions to Strike
  - MSJs and MSAs
  - Discovery
  - Venue/Jurisdiction Forum
- Ethics
- Other Motions
  - The Early Motions
  - The Easy Motions
  - The Specialized/Rare Motions

**Trial Session (afternoon session):**

- Going to trial: the final status conference and preparing your trial outline and timeline
- Trial documents: jury instructions, opening briefs and motions in limine
- The trier of fact: jury trial versus a bench trial
- Trial presentation: opening, closing and other courtroom tips
- Preparing trial documents

**Los Angeles**

October 21, 2009

9:00 am - 5:45 pm (lunch on your own)

The Los Angeles Athletic Club  
431 West Seventh Street

**San Francisco**

October 30, 2009

9:00 am - 5:45 pm (lunch on your own)

The Westin San Francisco Market Street  
50 Third Street

**SIGN UP EARLY AND  
SAVE TILL 9/30/2009**

~~\$395~~ **\$370**

**per person**

*See registration form for our special  
group rates and other discounts*

**Audio CD & course  
material package:**

~~\$395~~ **\$370**

(plus shipping and applicable sales tax)

**Call toll-free 877-858-3848 or register online at [www.pincusproed.com](http://www.pincusproed.com)**



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5660 Skyway, Suite C | Paradise, CA 95969 | 877.858.3848

**This seminar approved for:**

- ✓ 7.0 hours of MCLE credit, including .5 hours of ethics credit in California.

## FACULTY

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Judge  
Los Angeles Superior Court

**Hon. Zaven V. Sinanian**

Judge  
Los Angeles Superior Court

**John Nadolenco, Esq.**

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**Mark Salzberg, Esq.**

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Los Angeles Superior Court

**Ann E. Schwab, Esq.**

Supervising Research Attorney  
Los Angeles County Superior Court

**Mila Faraon, Esq.**

Research Attorney  
Los Angeles Superior Court

**Frank Scollan, Esq.**

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Mediator, JAMS  
Retired, San Francisco Superior Court Judge

**Hon. Ernest H. Goldsmith**

Judge  
Superior Court of California, County of San Francisco

**Karen P. Kimmey, Esq.**

Partner  
Farella Braun + Martel LLP

**Alfred C. Pfeiffer, Esq.**

Partner  
Latham & Watkins

**Steven P. Ragland, Esq.**

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Additional faculty for the San Francisco seminar will be added soon. Check [www.PincusProEd.com](http://www.PincusProEd.com) for updates.

For complete faculty bios, go to : [www.PincusProEd.com](http://www.PincusProEd.com)

## REGISTRATION

Name \_\_\_\_\_

Firm \_\_\_\_\_

Mailing address \_\_\_\_\_

City, state, zip \_\_\_\_\_

Daytime phone \_\_\_\_\_

E-mail \_\_\_\_\_

METHOD OF PAYMENT *Payment must accompany registration.*

Check enclosed, payable to Pincus Communications, Inc.

Charge my MasterCard, Visa or Discover

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Visa/MC 3 digit security code located on back \_\_\_\_\_

Expiration date \_\_\_\_\_

Signature \_\_\_\_\_

### CA Superior Court Boot Camp

**FEES — Register before September 30 and save!**

■ Individual — \$395 (\$370 through Sept. 30)

■ Group \_\_\_\_ attendees — \$370/person (2 or more)  
(\$345/person through Sept. 30)

■ Government Employee/Non-profit rate\* — \$345  
(\$320 through Sept. 30)

\*Partial scholarships may be available to a limited number of non-profit attorneys, based upon registration. Call for details.

■ Law Student (current only) — \$199 (\$174 through 9/30)

**I'D LIKE TO REGISTER FOR:** \_\_\_\_\_

Los Angeles — October 21, 2009  
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(Quantity) Audio CD & course material package \$395  
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8.25% tax for CA residents \$ \_\_\_\_\_

**TOTAL** \$ \_\_\_\_\_

### Four easy ways to register

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**2. Fax** Fax completed form above to  
877-858-3849

**3. Internet:** [www.PincusProEd.com](http://www.PincusProEd.com)

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